

AQUIT-Project:
EDUCATION, QUALIFICATION AND
CERTIFICATION OF IT-EXPERTS in SERBIA
for the demands of IT projects and companies in Germany and EU

AQUIT Info-Leaflet Nr. 3: Basis for Nearshore IT-Outsourcing provided

(Ver. 1 – September 2005)

By the summer of 2005 AQUIT project (www.aquit.net), addressing the issue of "Qualification and certification of potential Serbian IT-experts" ("Ausbildung und Qualifizierung von IT-Arbeitskräften in Serbien") has achieved some major milestones in its deployment. Following the courses held in the first year of the project, the certification exams have started in October 2004 and continued in July 2005, after the 3rd round of courses

Prepared Courses	25
Already Organized Courses	53
Course Attendees	869
Average Number of Attendees per Course	16
Courses under Consideration	14
Registered IT Experts	503
Trained IT Experts	354
Certified IT Experts	152
Certificates issued	415
Contracted Pilot Projects	5
Pilot Projects under Negotiation	6

held in June. In addition, a major promotion event took place in June in Belgrade, involving highest representatives of the German and Serbian governments, Steinbeis, DEG Serbian universities and other main AQUIT stakeholders and course participants. Combined together, these milestones and the "AQUIT numbers" (see the table) assured a good basis for nearshore IT outsourcing which appears more and more appealing for the EU companies.

The 3-level concept of IT-related knowledge transferred and certified within AQUIT, covering **AQUIT Courses** of Level I (Steinbeis Basics, which prepares Serbian AQUIT trainees for the work at German/EU IT market), Level II (General IT Skills and Tools, which prepares the

trainees for the tasks related to the basic IT technologies (e.g. Internet technologies, Java, C++, etc.) and Level III (Special IT Skills and Tools for

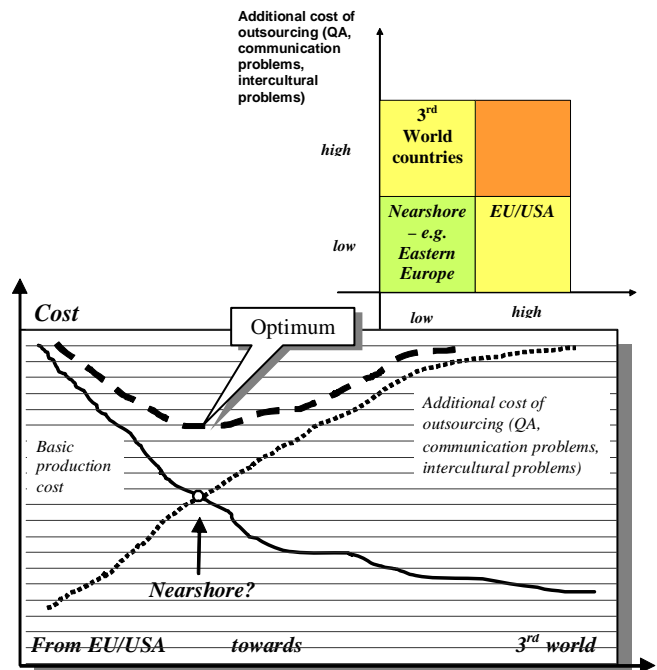


specific Applications, which matches the specific needs of the work in AQUIT industrial projects) has proven a very useful mean for preparing the IT-outsourcing in Serbia and, in the next stage, other countries in nearshore Europe. The concept is supported by the certification part provided by the Steinbeis University Berlin.

The quality of the project and its results is benchmarked on the (pilot) projects started and running now in AQUIT as commercial contracts in the areas of:

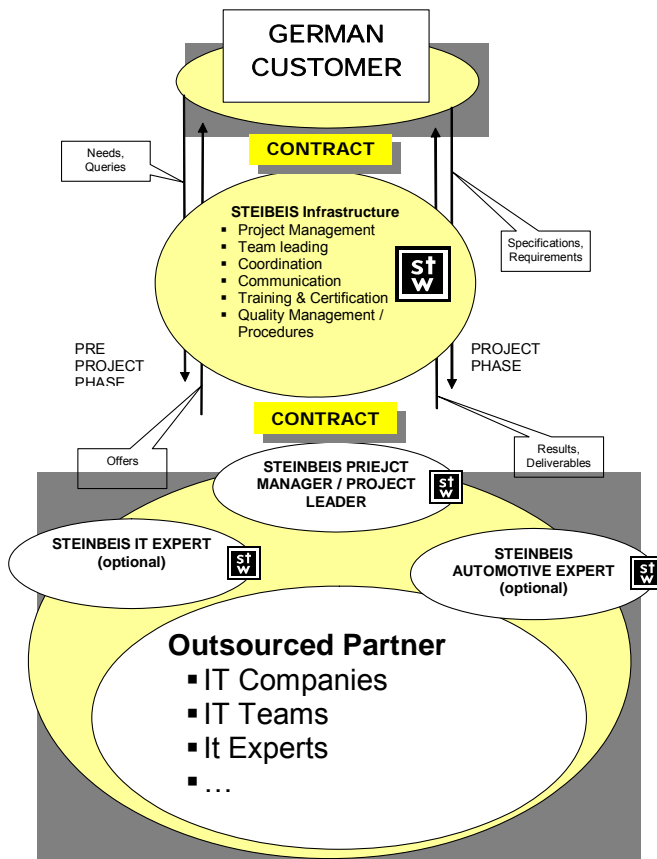
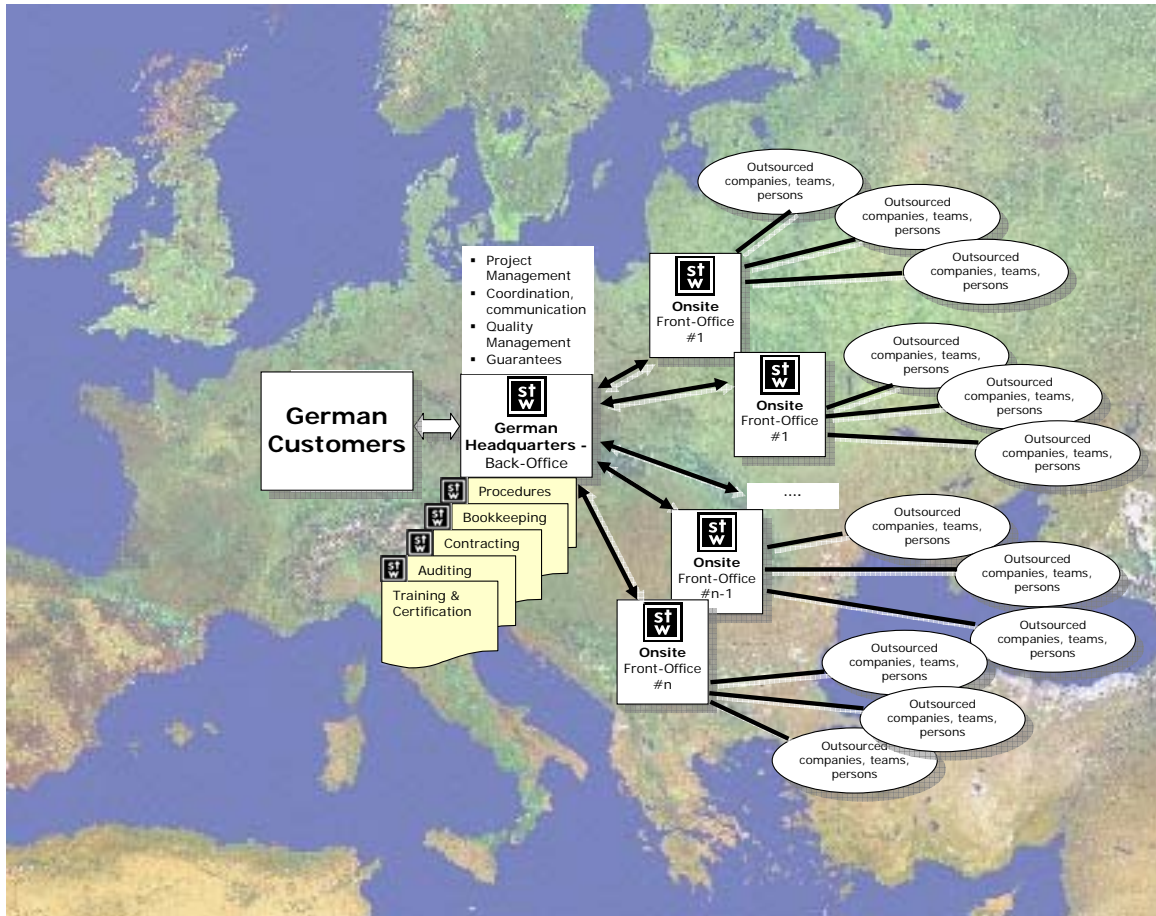
- E-banking
- Medical applications
- GIS systems
- Aerospace industry (CAD)
- Mechanical engineering

and other areas, many currently under negotiation. The projects also represent the basis for "AQUIT after AQUIT" which is planned to be extended as a concept, both geographically and in terms of involvement of other parts of Steinbeis Foundation and other German and/or other EU companies and institutions (e.g. in the





automotive areas, aerospace area, medical and biomedical areas). These ideas are currently under examination and further elaboration, leading eventually to an innovative concept of outsourcing, shown below:



If interested in obtaining more information or interested in the possibilities of using AQUIT Infrastructure and/or AQUIT IT Experts for the needs of your own projects please contact:

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